

## **2024-2025 VIRGINIA BEEF CATTLE IMPROVEMENT ASSOCIATION CENTRAL BULL TEST STATION SUMMARY**

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Central bull testing programs for the performance evaluation and marketing of Virginia Beef Cattle Improvement Association member's bulls were carried out at two test stations located at Culpeper and in Southwest Virginia during the test season 2024-2025. One test group was developed at the Culpeper location and two test groups were developed at the Southwest location, and a total of two sales held.

### **I. CULPEPER**

This was the 67<sup>th</sup> consecutive year of evaluating bulls at the Culpeper station. Virginia BCIA contracted with Riverview Farms Cattle LLC (Steve, Blake and Garrett Hopkins) at Louisa, Virginia to furnish development facilities, and provide complete care and management for a Senior group of bulls. This was the fourth year for BCIA bull development at Riverview Farms. The Culpeper Senior Bull sale was held at the Culpeper Agricultural Enterprises at Culpeper, Virginia. Virginia BCIA handled consignments, set rules, regulations and performance standards and certified records, and generally supervised the tests and sales, utilizing a committee composed of interested consignors with Kenneth Payne serving as Chair.

#### **(1) THE BULLS AND THE MANAGEMENT**

Thirty Virginia BCIA members including 29 Virginia and 1 West Virginia breeders tested bulls. One hundred fifty nine Senior bulls (calved Aug. 15 to Nov. 30, 2023), were delivered to Riverview Farms July 2, went on 112 day test July 16 and came off test November 5, 2024. Bulls accepted for test were required to have a WDA of 2.5 pounds at delivery (with allowable shrink), and have a minimum EPDs based on breed (Virginia Quality Assured Feeder Calf Program genetic standards). Bulls met interstate health shipment requirements at delivery, and in addition had a negative anaplasmosis test, negative PI BVD test, and were required to be vaccinated for Clostridial diseases, IBR, PI3, BVD, BRSV, and Haemophilus Somnus before delivery. Upon arrival at the test station bulls were vaccinated for BVDV Types 1 and 2, IBR, BRSV, PI3 and Mannheimia haemolytica (Pyramid 5 + Presponse), 7-way clostridial (Vision 7), dewormed (Cydectin pour on), given Multimin, and administered a fly tag (Tri Zap). To be sale eligible bulls had to have a minimum frame score of 5.0, meet minimum YW EPD requirements as specified by the Virginia Quality Assured Feeder Calf Program, pass a breeding soundness exam (including semen evaluation as per Society for Theriogenology). Additionally, a committee evaluated all bulls for structural soundness and bulls found to be unacceptable structurally were not sold. A Sale Index comprised of 2/3 station index (station index = 2/3 test yearling weight ratio + 1/3 test ADG ratio) and 1/3 average EPD percentile (20% CE EPD, 20% WW EPD, 20% YW EPD, 20% MM EPD, 10% MB EPD, 10% REA EPD) was used to eliminate additional bulls to arrive at the number eligible for the sale. Bulls were required to meet all registration requirements from their respective breed associations including genotype related to genetic defects (bulls DNA-genotyped as necessary as part of the test). Coat color genotype was performed on bulls as needed. Approximately 50% of the bulls were cataloged for the sale. A portion of the bulls not qualifying for the sale were sold for slaughter at the conclusion of the test.

#### **(2) RATIONS**

Rations were formulated in cooperation with Virginia Tech Extension Animal Scientists. The feed was furnished by Riverview Farms (raised or purchased). Feed ingredients were charged at cost, plus a mark-up per ton of finished feed. Rations were formulated to contain 74% TDN and 14% crude protein (dry basis). Bulls were fed daily in fence-line feed bunks.

The following ingredients comprised the majority of the Senior ration: corn silage, corn, distillers grain, and commercial supplements. Ingredients were included based on availability and price. Chlortetracycline was fed during the warm-up period. A complete mineral containing an ionophore was included in the total mixed rations.

(3) **PERFORMANCE EVALUATION**

Bulls were weighed at 56 days and each successive 28 days. Ultrasound evaluation for fat thickness, ribeye area and percent intramuscular fat was conducted near the end of test. All ultrasound data was processed through a centralized ultrasound processing laboratory and submitted to respective breed associations. At the end of the test bulls were weighed, measured for hip height, evaluated for structural soundness, and had a complete breeding soundness exam, including a semen evaluation. At the end of the test, 77 Senior bulls were removed from the sale group based on failure to meet one or more minimum performance standards, soundness criteria, or were retained for home use. The remaining 81 bulls were cataloged.

**AVERAGE PERFORMANCE BY AGE AND BREED**  
**CULPEPER 2024**

| CULPEPER<br>SENIOR<br>(112 Day) | Weaning    | Test         |             |             |             |                |                 | Ultrasound       |              |               |
|---------------------------------|------------|--------------|-------------|-------------|-------------|----------------|-----------------|------------------|--------------|---------------|
|                                 | Adj.<br>WW | Final<br>Wt. | ADG         | Adj<br>YW   | WDA         | Frame<br>Score | Scrotal<br>Cir. | 365-d<br>Fat th. | 365-d<br>REA | 365-d<br>%IMF |
| 104 Angus                       | 678        | 1318         | 4.15        | 1191        | 3.17        | 5.6            | 35.4            | 0.27             | 13.7         | 3.58          |
| 2 Charolais                     | 553        | 1155         | 4.17        | 1103        | 2.97        | 6.8            | 33.5            | 0.18             | 12.4         | 1.89          |
| 4 PB Gelbvieh                   | 709        | 1375         | 3.58        | 1205        | 3.24        | 6.5            | 36.6            | 0.22             | 14.0         | 2.42          |
| 4 Gelbvieh Bal.                 | 657        | 1381         | 3.81        | 1240        | 3.30        | 6.1            | 35.3            | 0.28             | 14.0         | 2.59          |
| 9 Hereford                      | 671        | 1182         | 3.28        | 1114        | 3.00        | 5.7            | 33.8            | 0.31             | 12.6         | 2.58          |
| 1 Red Angus                     |            | 1210         | 3.87        | 1060        | 2.87        | 4.6            | 36.5            | 0.24             | 13.1         | 3.95          |
| 11 Simmental                    | 660        | 1284         | 3.54        | 1180        | 3.10        | 5.8            | 35.0            | 0.21             | 15.1         | 2.54          |
| 23 SimAngus                     | 689        | 1328         | 3.89        | 1238        | 3.27        | 6.0            | 36.5            | 0.27             | 14.7         | 3.14          |
| <b>158 Seniors</b>              | <b>676</b> | <b>1310</b>  | <b>3.99</b> | <b>1192</b> | <b>3.17</b> | <b>5.7</b>     | <b>35.4</b>     |                  |              |               |

(4) **SALE RESULTS**

The Senior sale was held December 14, 2024 at Culpeper Ag Enterprises. The sale was conducted using a video sale format (videos shown, bulls not put through sale ring but present on site) and managed by Virginia BCIA.

All pertinent information was published in the sale catalog, including: BW/ratio, WW/ratio, test YW/ratio, test ADG/ratio, off-test weight, frame score, scrotal circumference, adjusted carcass ultrasound measurements/ratios, EPDs as available withing breed for CED, BW, WW, YW, DOC, MCE, MM, CLAW, ANGLE, HAIR, MB, RE, FT and bioeconomic index maternal and terminal EPD values (appropriate for each breed), EPD percentiles (for BW, WW, MM, YW EPDs), birth date, two-generation pedigree, dam WW record, horned/polled/scurred status and genotype, coat color genotype, and registration/consignor information. Genomically-enhanced EPDs were included on all bulls cataloged (required).

Prior to the sale, sale bulls were videoed individually and the video made available on the BCIA website in conjunction with an electronic copy of the catalog. LiveAuctions.tv was utilized to offer online bidding option to buyers. Free delivery of bulls to buyers was advertised and offered as a sale service.

A minimum floor price of \$2500 was established for the sale. All bulls brought the floor price or higher. A total of 8 bulls (3 Angus, 2 Charolais, 1 Gelbvieh Balancer, 2 SimAngus) sold out of state to NC (1), TX (6), and WV (1).

**SALE RESULTS – CULPEPER 2024**

**SENIOR BULLS**

| <b><u>NUMBER</u></b> | <b><u>BREED</u></b> | <b><u>GROSS</u></b> | <b><u>AVERAGE</u></b> |
|----------------------|---------------------|---------------------|-----------------------|
| 47                   | Angus               | \$290,500           | \$6,181               |
| 2                    | Charolais           | \$6,750             | \$3,375               |
| 2                    | Gelbvieh Balancer   | \$10,250            | \$5,125               |
| 5                    | Hereford            | \$21,750            | \$4,350               |
| 5                    | PB Simmental        | \$21,500            | \$4,300               |
| 12                   | SimAngus            | \$74,500            | \$6,208               |
| <b>73</b>            |                     | <b>\$425,250</b>    | <b>\$5,825</b>        |

(5) **PROGRAM COSTS**

Consignors paid Riverview Farms \$200 per bull at delivery as feed cost deposit, along with a \$75 per head fee for facilities and management.. All other expenses for testing and sales were deducted or billed for after the sale. Of the \$45.00 per head consignment fee, \$10 went to a BCIA self-insurance fund for indemnity on bulls which die while on test and pays the consignor the value of the bull as a feeder calf at delivery, and \$3 went for mortality insurance coverage against fire, lightning, wind, etc. The remaining \$32.00 went to BCIA for program management. Test costs included feed costs, yardage charged at \$0.50 per head per day, actual medical cost charged on an individual bull basis, and ultrasound fees at cost. Sale cost was charged on bulls selling as a percentage of sale price. Post test costs were charged on a per head per day basis to cover feed and yardage after the completion of the test. Sale preparation charges included labor fee, plus charges for hauling and freeze branding. Sale costs (advertising, catalog, ring help, online bidding, etc.) were charged at cost as a percentage of the gross. Discounts of \$50 per bull were available to buyers purchasing three or more bulls, and this was included as a sale cost. Virginia BCIA received 3.0% of the sale gross for sale management services. Culpeper Agricultural Enterprises, Inc. was paid a flat fee for use of their facility and this was considered a sale cost.

**AVERAGE TEST AND SALE COST (BULLS SOLD)**  
per head basis

| <b><u>EXPENSES 2024</u></b>              |             | <b>Culpeper Sr.</b>        |
|--|-------------|----------------------------|
| <b><u>Test Costs</u></b>                 |             |                            |
| Feed                                     |             | \$445.89                   |
| Yardage                                  |             | 62.50                      |
| Medical, Eartags, Processing             |             | 91.48                      |
| Ultrasound                               |             | 19.00                      |
| Consignment Fee                          |             | 45.00                      |
| <b>Total Test Costs</b>                  |             | <b>\$663.87</b>            |
| <b><u>Post-Test &amp; Sale Costs</u></b> |             |                            |
| Post Test Feed/Yardage (days)            |             | 160.00 (40)                |
| Sale Preparation Fee                     |             | 60.00                      |
| Sale Expenses*                           |             | 509.69 (8.75%)             |
| Transfer Fee, Checkoff, etc.             |             | 6.50                       |
| <b>Total Post Test &amp; Sale Costs</b>  |             | <b>\$736.19</b>            |
| <b>Grand Total Costs</b>                 | <b>2024</b> | <b>\$1400.06</b>           |
| <b>Grand Total Costs</b>                 | <b>2023</b> | <b>\$1288</b>              |
| <b>Test/Sale (Sale Exp%)</b>             |             | <b>\$639/\$649 (9.52%)</b> |
|  | <b>2022</b> | <b>\$1329</b>              |
|  |             | <b>\$695/\$634 (10.4%)</b> |
|  | <b>2021</b> | <b>\$1194</b>              |
|  |             | <b>\$638/\$556 (10.4%)</b> |
|  | <b>2020</b> | <b>\$1128</b>              |
|  |             | <b>\$572/\$557 (11.0%)</b> |
|  | <b>2019</b> | <b>\$1090</b>              |
|  |             | <b>\$560/\$531 (12.4%)</b> |
| <b>Sale Average</b>                      | <b>2024</b> | <b>\$5,825</b>             |
|  | <b>2023</b> | <b>\$4,492</b>             |
|  | <b>2022</b> | <b>\$3,978</b>             |
|  | <b>2021</b> | <b>\$3,336</b>             |
|  | <b>2020</b> | <b>\$3,814</b>             |
|  | <b>2019</b> | <b>\$3,252</b>             |
| <b>Consignor Net</b>                     | <b>2024</b> | <b>\$4,425 (76%)</b>       |
| <b>(% of sale price )</b>                | <b>2023</b> | <b>\$3,204 (71%)</b>       |
|  | <b>2022</b> | <b>\$2,649 (67%)</b>       |
|  | <b>2021</b> | <b>\$2,141 (64%)</b>       |
|  | <b>2020</b> | <b>\$2,686 (70%)</b>       |
|  | <b>2019</b> | <b>\$2,162 (66%)</b>       |

\*Sale Expenses include fees charged as percentage of sale gross (sale management, auctioneer) and expenses charged at cost (sale facility, catalog printing/postage, advertising, online bidding, ringmen, sale labor, videos, multiple bull purchase discounts, etc.).

## II. **SOUTHWEST**

Virginia BCIA contracted with Brian and Kayla Umberger, Mountain Spring Farm at Wytheville, Virginia to furnish development facilities and provide complete care and management for a Senior and Junior group of bulls for the Southwest Bull Test Station. This was the 46<sup>th</sup> year of operation for the Southwest station, and the seventh year the bulls had been developed at Mountain Spring Farm. Virginia BCIA handled consignments, set rules, regulations and performance standards and certified records, and generally supervised the tests and sales, utilizing a committee composed of interested consignors with Mark DeHaven as Chair.

### (1) **THE BULLS AND THE MANAGEMENT**

Fifty five Virginia BCIA members, including breeders from Virginia (42), North Carolina (6), Tennessee (5) and West Virginia (2) tested bulls in the Senior and Junior tests. One hundred two bulls for the Senior test (calved September 1 to December 31, 2023), and 138 Junior test bulls (calved January 1 to March 31, 2024) were delivered on October 1 went on test October 22, 2024 and came off test on February 11, 2025. Senior and Junior bulls were sold together on March 22, 2025. Minimum entry and sale requirements as well as pre-delivery health requirements were same as for Culpeper. Upon arrival at the test station, bulls were vaccinated with 7-way clostridial (Vision 7), dewormed (Cydectin pour on), given Multimin, and given an antibiotic metaphylaxis using Zuprevo. After a three-week adjustment period, bulls were weighed on test and vaccinated for IBR, BVD Types 1 and 2, PI3 and BRSV (Pyramid 5). Off test, breeding soundness exams for Senior bulls included semen evaluation (Junior bulls exam only- no semen evaluation). Bulls were required to meet all registration requirements from their respective breed associations including genotype related to genetic defects (bulls DNA-genotyped as necessary as part of the test). Coat color genotype was performed on bulls as needed. Approximately 70% of the bulls were cataloged for the sale. A portion of the bulls not qualifying for the sale were sold for slaughter at the conclusion of the test.

### (2) **RATIONS**

A corn silage based ration supplemented with custom-formulated commodity pellet, dry corn, and alfalfa haylage. The ration contained 74% TDN and 13% crude protein (dry basis). An ionophore was included in the ration. Feed was charged at delivered cost, plus a mark-up per ton of finished feed.

### (3) **PERFORMANCE**

Bulls were weighed at 56 days and each 28 days thereafter. Procedures for handling performance were the same as for Culpeper. At the end of the test, 36 Seniors and 49 Juniors were removed from the sale group and were eliminated on failure to meet one or more minimum performance standards, soundness criteria, or were retained for home use. The remaining 65 Senior and 89 Junior bulls were cataloged

## **AVERAGE PERFORMANCE BY AGE AND BREED** **SW VIRGINIA 2024-25**

| SW VIRGINIA<br>SENIOR<br>(112 Day) | Weaning    | Test         |      |           |      |                |                 | Ultrasound       |              |               |
|------------------------------------|------------|--------------|------|-----------|------|----------------|-----------------|------------------|--------------|---------------|
|                                    | Adj.<br>WW | Final<br>Wt. | ADG  | Adj<br>YW | WDA  | Frame<br>Score | Scrotal<br>Cir. | 365-d<br>Fat th. | 365-d<br>REA | 365-d<br>%IMF |
| 46 Angus                           | 675        | 1462         | 4.01 | 1126      | 2.98 | 5.7            | 38.2            | 0.16             | 12.1         | 2.96          |
| 7 Gelbvieh                         | 724        | 1456         | 3.18 | 1095      | 2.90 | 5.8            | 39.0            | 0.09             | 12.6         | 1.57          |
| 9 Gelbvieh Bal.                    | 670        | 1470         | 3.74 | 1148      | 3.03 | 6.2            | 37.4            | 0.12             | 12.5         | 2.26          |
| 3 Hereford                         | 612        | 1328         | 2.99 | 1043      | 2.78 | 5.9            | 35.8            | 0.21             | 12.2         | 2.00          |
| 11 Simmental                       | 685        | 1351         | 3.82 | 1152      | 3.06 | 5.7            | 36.6            | 0.16             | 13.0         | 2.58          |
| 25 Simm. Hybd.                     | 671        | 1424         | 3.72 | 1151      | 3.01 | 5.8            | 38.2            | 0.15             | 12.8         | 2.74          |
| <b>101 Seniors</b>                 | 676        | 1437         | 3.81 | 1132      | 2.99 | 5.8            | 37.9            |                  |              |               |

| SW VIRGINIA<br>JUNIOR<br>(112 Day) | Weaning    | Test         |             |             |             |                |                 | Ultrasound       |              |               |
|------------------------------------|------------|--------------|-------------|-------------|-------------|----------------|-----------------|------------------|--------------|---------------|
|                                    | Adj.<br>WW | Final<br>Wt. | ADG         | Adj<br>YW   | WDA         | Frame<br>Score | Scrotal<br>Cir. | 365-d<br>Fat th. | 365-d<br>REA | 365-d<br>%IMF |
| 65 Angus                           | 696        | 1147         | 3.44        | 1165        | 3.14        | 6.0            | 35.2            | 0.24             | 13.6         | 3.75          |
| 6 Charolais                        | 710        | 1185         | 3.16        | 1145        | 3.11        | 6.7            | 36.4            | 0.20             | 13.1         | 2.65          |
| 5 Gelbvieh                         | 675        | 1101         | 3.43        | 1133        | 3.11        | 5.8            | 34.9            | 0.20             | 13.1         | 2.24          |
| 5 Gelbvieh Bal.                    | 601        | 1101         | 2.94        | 1050        | 2.81        | 5.4            | 38.4            | 0.16             | 12.2         | 2.94          |
| 9 Hereford                         | 623        | 994          | 2.75        | 1054        | 2.83        | 5.6            | 33.9            | 0.21             | 12.1         | 2.42          |
| 17 Simmental                       | 678        | 1156         | 3.19        | 1163        | 3.17        | 6.0            | 35.9            | 0.21             | 14.7         | 3.10          |
| 31 Simm. Hybd.                     | 709        | 1166         | 3.27        | 1169        | 3.15        | 5.8            | 35.8            | 0.20             | 13.7         | 3.04          |
| <b>138 Juniors</b>                 | <b>688</b> | <b>1141</b>  | <b>3.30</b> | <b>1152</b> | <b>3.11</b> | <b>5.9</b>     | <b>35.5</b>     |                  |              |               |

**(4) SALE RESULTS**

One sale including both Senior and Junior bulls was held March 22, 2025. The sale was conducted using a video sale format (videos shown, bulls not put through sale ring but present on site) and managed by Virginia BCIA.. Catalog content was the same as for Culpeper Senior. A minimum floor price of \$2500 for Senior bulls and \$2000 for Junior bulls was established by the test and sale committee. All bulls brought the floor price or higher.

LiveAuction.tv was utilized as online sale provider. Phone bidding via teleauction was also available. Free delivery of bulls to buyers within 250 miles was advertised and offered as a sale service. Following the sale, bulls and heifers were delivered to buyers, primarily by consignors.

Eleven Senior (2 Angus, 2 Gelbvieh, 1 Gelbvieh Balancer, 2 Simmental, 4 Simmental Hybrid) and 23 Junior bulls (9 Angus, 1 Hereford, 2 Charolais, 1 Gelbvieh, 2 Simmental, 8 Simmental Hybrid) were sold out-of-state: Senior: 8 NC, 3 WV; and Juniors: 14 NC, 1 PA, 1 TN, 7 WV.

The sale also included the 15th Annual BCIA-Influenced Bred Heifer Sale which included 9 fall-calving Virginia Premium Assured bred heifers from one BCIA member. The heifers sold immediately following the bulls, and averaged \$3,933 per head. Sale expenses were shared with the bulls..

**SALE RESULTS – SW VIRGINIA 2024**

| <b>NUMBER</b> | <b>BULL BREED</b> | <b>GROSS</b>     | <b>AVERAGE</b> |
|---------------|-------------------|------------------|----------------|
| 65            | Angus             | \$429,500        | \$6,608        |
| 5             | Charolais         | \$24,500         | \$4,900        |
| 7             | Gelbvieh          | \$31,500         | \$4,500        |
| 8             | Gelbvieh Balancer | \$37,250         | \$4,656        |
| 8             | Hereford          | \$33,000         | \$4,125        |
| 18            | Simmental         | \$121,000        | \$6,722        |
| 34            | Simm. Hybrids     | \$233,000        | \$6,853        |
| <b>145</b>    |                   | <b>\$909,750</b> | <b>\$6,274</b> |

| <b>BREED</b>       | <b>SENIOR BULLS</b> |                | <b>JUNIOR BULLS</b> |                |
|--------------------|---------------------|----------------|---------------------|----------------|
|                    | <b>NO.</b>          | <b>AVERAGE</b> | <b>NO.</b>          | <b>AVERAGE</b> |
| Angus              | 24                  | \$7,000        | 41                  | \$6,378        |
| Charolais          |                     |                | 5                   | \$4,900        |
| Gelbvieh           | 5                   | \$4,650        | 2                   | \$4,125        |
| Gelbvieh Balancers | 5                   | \$5,200        | 3                   | \$3,750        |
| Hereford           | 3                   | \$4,750        | 5                   | \$3,750        |
| Simmental          | 7                   | \$6,250        | 11                  | \$7,023        |
| Simm. Hybrid       | 13                  | \$8,038        | 21                  | \$6,119        |
| <b>Total</b>       | <b>57</b>           | <b>\$6,662</b> | <b>88</b>           | <b>\$6,023</b> |

(5)

**PROGRAM COSTS**

Consignors paid Southwest Bull Test Station a feed deposit of \$200 per bull at delivery, along with a \$50 per head fee for facilities and management. All other expenses for testing and sales were deducted or billed for after the sale. Test and sale costs were calculated on the same basis as Culpeper tests. Sale preparation charges included clipping/cleaning fee, plus hauling charges. Discounts of \$50 per bull were available to buyers purchasing two or three bulls, as well as a discount of \$100 per bull that was available to buyers purchasing four or more bulls, and this was included as a sale expense.

**AVERAGE TEST AND SALE COST (BULLS SOLD)**

per head basis

|  |                | SW VA Sr.            | SW VA Jr.            |
|--|----------------|----------------------|----------------------|
| <b><u>EXPENSES 2024-25</u></b>           |                |                      |                      |
| <b><u>Test Costs</u></b>                 |                |                      |                      |
| Feed                                     |                | \$603.75             | \$462.08             |
| Yardage (test days on feed)              |                | 67.00 (112)          | 67.00 (112)          |
| Medical, Eartags, Processing             |                | 92.06                | 79.24                |
| Ultrasound                               |                | 18.02                | 20.05                |
| Consignment Fee                          |                | 45.00                | 45.00                |
| <b>Total Test Costs</b>                  |                | <b>\$825.83</b>      | <b>\$673.37</b>      |
| <b><u>Post-Test &amp; Sale Costs</u></b> |                |                      |                      |
| Post Test Feed/Yardage (days)            |                | 223.16 (39)          | 176.79 (39)          |
| Sale Preparation Fee                     |                | 58.00                | 58.00                |
| Sale Expenses*                           |                | 508.98               | 460.16               |
|  |                | (7.64%)              | (7.64%)              |
| Transfer Fee, Checkoff, etc.             |                | 2.81                 | 2.81                 |
| <b>Total Post Test &amp; Sale Costs</b>  |                | <b>\$792.95</b>      | <b>\$697.76</b>      |
| <b>Grand Total Costs 2023-24</b>         |                | <b>\$1618.78</b>     | <b>\$1371.13</b>     |
| <b>Grand Total Costs</b>                 | 2023-24        | \$1510               | \$1411               |
| <b>Test/Sale (Sale Exp. %)</b>           |                | \$830/\$680 (8.1%)   | \$744/\$667 (8.1%)   |
|  | 2022-23        | \$1261               | \$1101               |
|  |                | \$652/\$610 (9.4%)   | \$573/528 (9.4%)     |
|  | 2021-22        | \$1256               | \$1116               |
|  |                | \$716/\$540 (8.2%)   | \$621/\$494 (8.2%)   |
|  | 2020-21        | \$1218               | \$1079               |
|  |                | \$705/\$513 (7.7%)   | \$600/\$479 (7.7%)   |
|  | 2019-20        | \$1167               | \$1023               |
|  |                | \$657/\$511 (9.1%)   | \$553/\$469 (9.1%)   |
| <b>Sale Average</b>                      | <b>2024-25</b> | <b>\$6,662</b>       | <b>\$6,023</b>       |
|  | 2023-24        | \$5,242              | \$5,047              |
|  | 2022-23        | \$4,081              | \$3,236              |
|  | 2021-22        | \$3,751              | \$3,259              |
|  | 2020-21        | \$3,815              | \$3,589              |
|  | 2019-20        | \$3,367              | \$3,100              |
| <b>Consignor Net</b>                     | <b>2024-25</b> | <b>\$5,043 (76%)</b> | <b>\$4,652 (77%)</b> |
| <b>(% of sale price)</b>                 | 2023-24        | \$3,732 (71%)        | \$3,636 (72%)        |
|  | 2022-23        | \$2,820 (69%)        | \$2,135 (66%)        |
|  | 2021-22        | \$2,495 (67%)        | \$2,143 (66%)        |
|  | 2020-21        | \$2,597 (68%)        | \$2,510 (70%)        |
|  | 2019-20        | \$2,199 (65%)        | \$2,077 (67%)        |

\*Sale Expenses include fees charged as percentage of sale gross (sale management, auctioneer) and expenses charged at cost (catalog printing/postage, advertising, online bidding, ringmen, sale labor, videos, multiple bull purchase discounts, etc.).

### III. PERFORMANCE AND TEST SUMMARY - TEST SEASON 2024-2025

| 2024-2025 VA. BCIA CENTRAL BULL TEST STATIONS PERFORMANCE |                          |                          |                          |                          |
|---|--------------------------|--------------------------|--------------------------|--------------------------|
|   | Culpeper Sr              | SW VA Sr                 | SW VA Jr                 | TOTAL                    |
| BREED   | ADG YW<br>NO.            | ADG YW<br>NO.            | ADG YW<br>NO.            | ADG YW<br>NO.            |
| Angus   | 4.15 1191<br>104         | 4.01 1126<br>46          | 3.44 1165<br>65          | 3.91 1169<br>215         |
| Charolais   | 4.17 1103<br>2           |                          | 3.16 1145<br>6           | 3.41 1135<br>8           |
| Gelbvieh  | 3.58 1205<br>4           | 3.18 1095<br>7           | 3.26 1166<br>5           | 3.36 1134<br>16          |
| Gelbvieh<br>Balancers                                     | 4.81 1240<br>4           | 3.74 1148<br>9           | 2.94 1050<br>5           | 3.53 1141<br>18          |
| Hereford  | 3.28 1114<br>9           | 2.99 1043<br>3           | 2.75 1054<br>9           | 3.01 1078<br>21          |
| Red<br>Angus  | 3.87 1060<br>1           |                          |                          | 3.87 1060<br>1           |
| Simmental   | 3.54 1180<br>11          | 3.82 1152<br>11          | 3.19 1163<br>17          | 3.47 1165<br>39          |
| Simm.<br>Hybrid   | 3.89 1238<br>23          | 3.72 1151<br>25          | 3.27 1169<br>31          | 3.59 1183<br>79          |
| <b>TOTAL</b>  | <b>3.99 1192<br/>158</b> | <b>3.81 1132<br/>101</b> | <b>3.30 1152<br/>138</b> | <b>3.70 1163<br/>397</b> |

### IV. SALES SUMMARY - TEST SEASON 2024-2025

#### 2024-2025 VA BCIA CENTRAL BULL TEST STATION SALE AND BREED AVERAGES

|                       | Culpeper Sr         | SW Virginia          | TOTAL                  |
|-----------------------|---------------------|----------------------|------------------------|
| Angus                 | 47 \$290,500        | 65 \$429,500         | 112 \$720,000          |
| Avg.                  | \$6,181             | \$6,608              | \$6,429                |
| Charolais             | 2 \$6,750           | 5 \$24,500           | 7 \$31,250             |
| Avg.                  | \$3,375             | \$4,900              | \$4,464                |
| Gelbvieh              |                     | 7 \$31,500           | 7 \$31,500             |
| Avg.                  |                     | \$4,500              | \$4,500                |
| Gelbvieh Bal.         | 2 \$10,250          | 8 \$37,250           | 10 \$47,500            |
| Avg.                  | \$5,125             | \$4,656              | \$4,750                |
| Hereford              | 5 \$21,750          | 8 \$33,000           | 13 \$54,750            |
| Avg.                  | \$4,350             | \$4,125              | \$4,212                |
| Simmental             | 5 \$21,500          | 18 \$121,000         | 23 \$142,500           |
| Avg.                  | \$4,300             | \$6,722              | \$6,196                |
| Simm. Hybrid          | 12 \$74,500         | 34 \$233,000         | 46 \$307,500           |
| Avg.                  | \$6,208             | \$6,853              | \$6,685                |
| <b>2024-25 Totals</b> | <b>73 \$425,250</b> | <b>145 \$909,750</b> | <b>218 \$1,335,000</b> |
| Avg.                  | <b>\$5,825</b>      | <b>\$6,274</b>       | <b>\$6,124</b>         |
| 2023-24 Totals        | 78 \$350,400        | 139 \$713,250        | 217 \$1,063,650        |
| Avg.                  | \$4,492             | \$5,131              | \$4,902                |
| 2022-23 Totals        | 69 \$274,500        | 124 \$447,700        | 193 \$722,200          |
| Avg.                  | \$3,978             | \$3,610              | \$3,742                |
| 2021-22 Totals        | 66 \$220,150        | 138 \$475,350        | 204 \$695,500          |
| Avg.                  | \$3,336             | \$3,445              | \$3,409                |
| 2020-21 Totals        | 48 \$183,050        | 127 \$466,600        | 175 \$649,650          |
| Avg.                  | \$3,814             | \$3,674              | \$3,712                |
| 2019-20 Totals        | 49 \$159,350        | 115 \$371,450        | 164 \$530,800          |
| Avg.                  | \$3,252             | \$3,230              | \$3,237                |
| 2018-19 Totals        | 51 \$161,200        | 124 \$346,350        | 175 \$507,550          |
| Avg.                  | \$3,161             | \$2,793              | \$2,900                |

V. **COMPARISON BY PRICE – 2024-25**

**AVERAGE SALE PRICES BY THIRDS 2024-25**

| SALE             | TOP 1/3   |                | MIDDLE 1/3 |                | BOTTOM 1/3 |                | TOTAL      |                |
|------------------|-----------|----------------|------------|----------------|------------|----------------|------------|----------------|
|                  | NO.       | PRICE          | NO.        | PRICE          | NO.        | PRICE          | NO.        | PRICE          |
| Culpeper Senior  | 24        | \$7,906        | 25         | \$5,470        | 24         | \$4,115        | 73         | \$5,825        |
| SW Virginia Sr.  | 19        | \$9,237        | 19         | \$6,184        | 19         | \$4,566        | 57         | \$6,662        |
| SW Virginia Jr.  | 29        | \$8,198        | 30         | \$5,942        | 29         | \$3,931        | 88         | \$6,023        |
| SW Virginia All  | 48        | \$8,615        | 49         | \$6,066        | 48         | \$4,146        | 145        | \$6,274        |
| <b>ALL SALES</b> | <b>73</b> | <b>\$8,363</b> | <b>72</b>  | <b>\$5,861</b> | <b>73</b>  | <b>\$4,144</b> | <b>218</b> | <b>\$6,125</b> |

VI. **TOTAL NUMBER OF BREEDERS TESTING BULLS**

**2024-2025 BREEDERS TESTING BULLS**

|                       | Culpeper Sr.  | SW VA Sr.      | SW VA Jr.     | Total          |
|-----------------------|---------------|----------------|---------------|----------------|
| Angus                 | 20 (1)        | 16 (4)         | 24 (5)        | 43 (8)         |
| Charolais             | 1             |                | 2             | 3              |
| Gelbvieh              | 4             | 5              | 2             | 7              |
| Gelbvieh Bal.         | 3             | 4              | 2 (1)         | 6 (1)          |
| Hereford              | 1             | 2 (1)          | 4 (2)         | 6 (3)          |
| Red Angus             | 1             |                |               | 1              |
| Simmental             | 4             | 5 (1)          | 7 (1)         | 11 (1)         |
| Simm. Hybrid          | 10            | 14 (3)         | 12 (2)        | 25 (3)         |
|                       |               | <b>32 (8)</b>  | <b>38 (9)</b> |                |
| <b>2024-25 Totals</b> | <b>30 (1)</b> | <b>55 (13)</b> |               | <b>68 (14)</b> |
| 2023-24 Totals        | 31 (3)        | 51 (16)        |               | 67 (18)        |
| 2022-23 Totals        | 27 (1)        | 48 (18)        |               | 63 (19)        |
| 2021-22 Totals        | 29 (3)        | 53 (22)        |               | 71 (24)        |
| 2020-21 Totals        | 24 (2)        | 45 (16)        |               | 58 (17)        |
| 2019-20 Totals        | 20 (4)        | 39 (17)        |               | 51 (21)        |
| 2018-19 Totals        | 21 (5)        | 48 (17)        |               | 61 (22)        |
| 2017-18 Totals        | 19 (3)        | 47 (11)        |               | 55 (13)        |
| 2016-17 Totals        | 18 (3)        | 47 (9)         |               | 56 (12)        |
| 2015-16 Totals        | 18 (5)        | 46 (13)        |               | 52 (14)        |
| 2014-15 Totals        | 14            | 40 (12)        |               | 46 (12)        |
| 2013-14 Totals        | 11            | 39 (9)         |               | 44 (9)         |
| 2012-13 Totals        | 14 (1)        | 47 (12)        |               | 52 (13)        |
| 2011-12 Totals        | 12 (1)        | 42 (10)        |               | 53 (11)        |
| 2010-11 Totals        | 14 (2)        | 35 (6)         |               | 44 (8)         |

( ) Denotes out-of-state Breeders



**VII. VA BCIA SALE ELIMINATION CRITERIA SUMMARY 2024-2025**

**2024-25 Virginia BCIA Central Bull Tests and Sales  
Sale Elimination Criteria Summary**

|   | <b>Culpeper Sr.</b> | <b>SW Virginia Sr.</b> | <b>SW Virginia Jr.</b> | <b>Total</b>                             |
|---|---------------------|------------------------|------------------------|--|
| No. Bulls Delivered                                     | 159                 | 102                    | 138                    | 399                                      |
| No. Bulls Completing Test                               | 158                 | 101                    | 138                    | 397                                      |
| No. Bulls Not Completing Test<br>(health, injury, etc.) | 1                   | 1                      | 0                      | 2 (0.5%)                                 |
| No. Bulls Eliminated from Sale Post-Test                | 77                  | 36                     | 49                     | 162                                      |
| No. Bulls Cataloged for Sale                            | 81                  | 65                     | 89                     | 235 (59.2%)                              |
| No. Bulls Cataloged but not Sold                        | 8                   | 8                      | 1                      | 17 (7.2% cataloged)                      |
| Scratched- BSE/semen evaluation                         | 7                   | 7                      | NA                     | 15 (6.4% Srs. cataloged)                 |
| Scratched- other (injury, etc.)                         | 1                   | 1                      | 1                      | 2 (0.9% cataloged)                       |
| No sales  | 0                   | 0                      | 0                      | 0 (0.0 % cataloged)                      |
| <b>Criteria for Sale Elimination<sup>a</sup>:</b>       | <b>No. Bulls</b>    | <b>No. Bulls</b>       | <b>No. Bulls</b>       | <b>No. Bulls<br/>(% completing test)</b> |
| < Minimum YW EPD or no EPDs                             | 2                   | 5                      | 5                      | 12 (3.0%)                                |
| Frame Score < 5.0                                       | 2                   | 11                     | 10                     | 23 (5.8%)                                |
| Unsuitable Disposition                                  | 2                   | 1                      | 0                      | 3 (0.8%)                                 |
| Undesirable Feet and Leg Structure                      | 5                   | 3                      | 8                      | 16 (4.0%)                                |
| Unsatisfactory Breeding Soundness Exam                  | 12                  | 7                      | 11                     | 30 (7.6%)                                |
| < Minimum Scrotal Circumference                         | 10                  | 1                      | 10                     | 21                                       |
| Testicular/penile abnormality/injury                    | 1                   | 6                      | 1                      | 8  |
| Penile warts  | 0                   | 0                      | 0                      | 0  |
| Seminal vesiculitis                                     | 1                   | 0                      | 0                      | 0  |
| Epididymitis  | 0                   | 0                      | 0                      | 0  |
| Other   | 0                   | 1                      | 3                      | 4 (1.0%)                                 |
| Retained by Breeder                                     | 4                   | 0                      | 0                      | 4 (1.0%)                                 |
| Low Sale Index <sup>b</sup>                             | 50                  | 9                      | 17                     | 76 (19.1%)                               |

<sup>a</sup>Bulls may be eliminated from sale for failing to meet one or more criteria.

<sup>b</sup>Sale Index = 2/3 Station Index (2/3 YW ratio + 1/3 ADG ratio) + 1/3 EPD average percentile ranking. Sale index used to eliminate additional bulls (after eliminating those that fail to meet other minimum criteria) to arrive at target sale number within each breed.

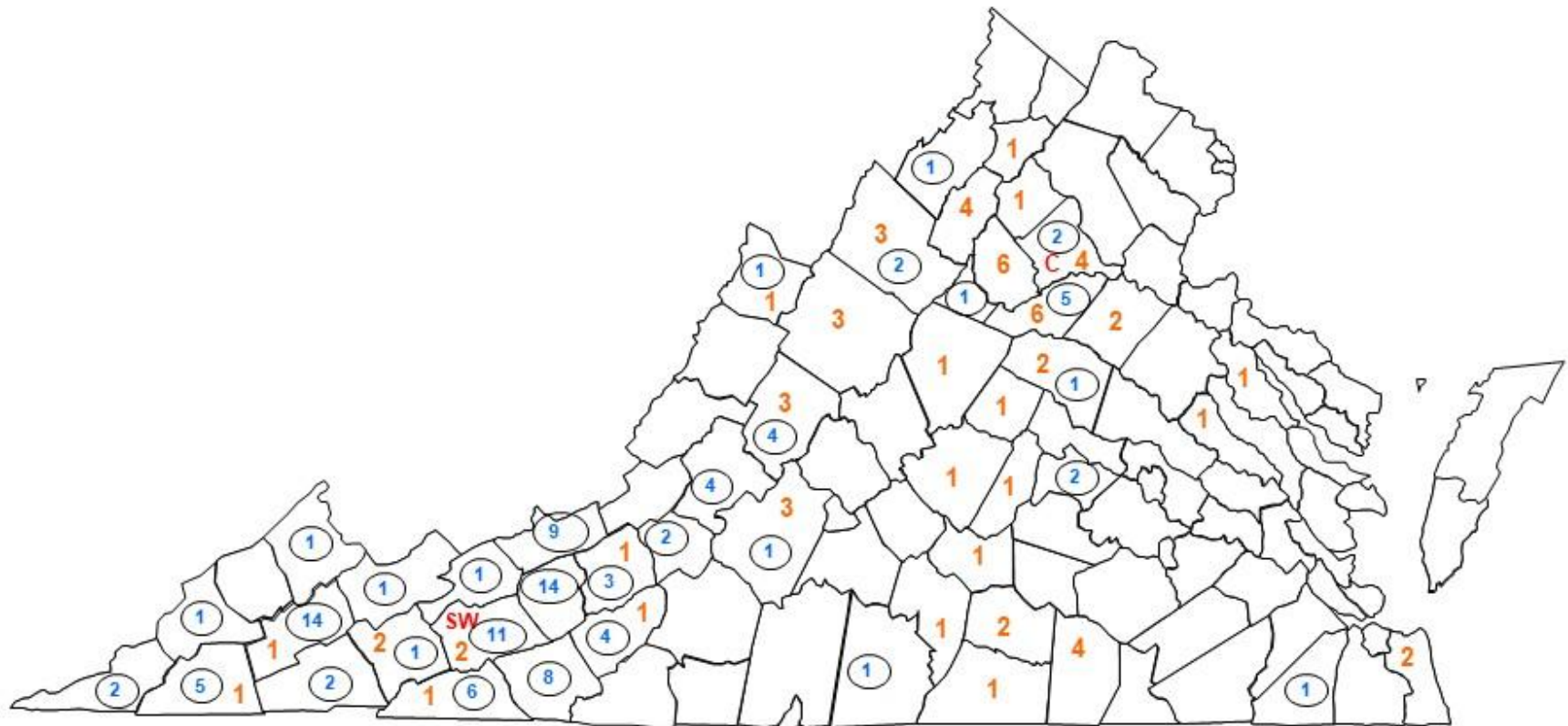
## VIII. DISPOSITION OF BULLS

**2024-2025 SALES  
WHERE TEST STATION BULLS SOLD**

| SW Virginia    |                 |
|----------------|-----------------|
| North Carolina | 22              |
| Pennsylvania   | 1               |
| Tennessee      | 1               |
| West Virginia  | 10              |
| <b>Total</b>   | <b>34 (23%)</b> |

| Culpeper Sr.   |                |
|----------------|----------------|
| North Carolina | 1              |
| Texas          | 6              |
| West Virginia  | 1              |
| <b>Total</b>   | <b>8 (11%)</b> |

**Total Out Of State = 42 (19%)**

**STATION CODE**

**CULPEPER SENIOR – Number Only**

SW VIRGINIA - ○

**IX. VA BCIA CENTRAL BULL TEST STATION SUMMARY 1999-2025**

| <b>VA BCIA CENTRAL BULL TESTS &amp; SALES 1999-2025</b> |  |         |  |         |   |         |   |         |  |
|---|--|---------|--|---------|---|---------|---|---------|--|
| <b>YEAR</b>   | <b>Culpeper Sr<br/>Tested/ADG<br/>Sold / Price</b> |         | <b>Culpeper Jr<br/>Tested/ADG<br/>Sold / Price</b> |         | <b>SW VA Sr<br/>Tested/ADG<br/>Sold / Price</b> |         | <b>SW VA Jr<br/>Tested/ADG<br/>Sold / Price</b> |         | <b>TOTAL<br/>Tested/ADG<br/>Sold / Price</b> |
| 1999  | 125  | 3.34    | 113  | 3.82    | 60  | 3.62    | 140   | 3.43    | 438 3.53                                     |
|   | 81   | \$1,792 | 71   | \$1,454 | 40  | \$1,935 | 97  | \$1,699 | 289 \$1,697                                  |
| 2000  | 124  | 3.99    | 125  | 3.50    | 64  | 3.66    | 157   | 3.48    | 470 3.64                                     |
|   | 75   | \$1,412 | 71   | \$1,423 | 42  | \$1,818 | 103   | \$1,574 | 293 \$1,530                                  |
| 2001  | 92   | 3.96    | 113  | 3.81    | 80  | 3.79    | 115   | 3.62    | 400 3.79                                     |
|   | 62   | \$2,015 | 72   | \$1,525 | 51  | \$2,329 | 77  | \$1,977 | 262 \$1,931                                  |
| 2002  | 101  | 3.89    | 100  | 4.00    | 65  | 3.76    | 155   | 3.41    | 421 3.72                                     |
|   | 62   | \$1,906 | 60   | \$1,876 | 42  | \$1,805 | 106   | \$1,498 | 270 \$1,723                                  |
| 2003  | 105  | 3.37    | 88   | 3.67    | 91  | 3.39    | 119   | 3.29    | 402 3.42                                     |
|   | 62   | \$1,734 | 53   | \$1,517 | 60  | \$1,573 | 81  | \$1,428 | 256 \$1,555                                  |
| 2004  | 128  | 3.69    | 89   | 3.97    | 82  | 3.44    | 105   | 3.37    | 404 3.62                                     |
|   | 72   | \$2,125 | 55   | \$2,081 | 54  | \$2,508 | 62  | \$2,311 | 243 \$2,248                                  |
| 2005  | 127  | 3.77    | 95   | 3.74    | 87  | 3.80    | 108   | 3.81    | 417 3.78                                     |
|   | 75   | \$2,597 | 50   | \$2,375 | 54  | \$2,656 | 76  | \$2,395 | 255 \$2,506                                  |
| 2006  | 138  | 3.82    | 99   | 3.84    | 82  | 3.95    | 122   | 3.66    | 441 3.80                                     |
|   | 82   | \$2,449 | 55   | \$2,105 | 51  | \$3,051 | 78  | \$2,446 | 266 \$2,492                                  |
| 2007  | 131  | 3.48    | 105  | 3.86    | 86  | 3.88    | 127   | 3.79    | 449 3.73                                     |
|   | 75   | \$1,979 | 50   | \$1,963 | 50  | \$2,241 | 82  | \$1,993 | 257 \$2,031                                  |
| 2008  | 115  | 4.03    | 71   | 3.42    | 92  | 3.46    | 119   | 3.63    | 397 3.67                                     |
|   | 65   | \$1,777 | 38   | \$1,703 | 58  | \$2,057 | 77  | \$2,273 | 238 \$1,994                                  |
| 2009  | 92   | 3.95    | 56   | 3.44    | 105   | 3.89    | 102   | 3.61    | 355 3.75                                     |
|   | 51   | \$2,061 | 21   | \$1,588 | 62  | \$2,100 | 71  | \$2,147 | 205 \$2,054                                  |
| 2010  | 93   | 4.13    | -----  | -----   | 102   | 3.33    | 105   | 3.27    | 300 3.56                                     |
|   | 52   | \$1,950 | -----  | -----   | 58  | \$2,362 | 69  | \$2,122 | 179 \$2,150                                  |
| 2011  | 84   | 4.27    | -----  | -----   | 66  | 3.74    | 103   | 3.65    | 253 3.88                                     |
|   | 49   | \$2,228 | -----  | -----   | 48  | \$2,817 | 75  | \$2,613 | 172 \$2,560                                  |
| 2012  | 85   | 3.54    | -----  | -----   | 68  | 3.81    | 120   | 3.92    | 273 3.77                                     |
|   | 48   | \$3,019 | -----  | -----   | 47  | \$3,423 | 89  | \$3,319 | 184 \$3,318                                  |
| 2013  | 86   | 3.42    | -----  | -----   | 98  | 3.35    | 110   | 3.56    | 294 3.45                                     |
|   | 53   | \$3,160 | -----  | -----   | 62  | \$2,746 | 72  | \$2,808 | 187 \$2,887                                  |
| 2014  | 87   | 2.97    | -----  | -----   | 87  | 3.38    | 104   | 3.26    | 278 3.21                                     |
|   | 52   | \$2,658 | -----  | -----   | 65  | \$4,197 | 73  | \$3,559 | 190 \$3,531                                  |
| 2015  | 96   | 3.46    | -----  | -----   | 84  | 3.12    | 104   | 3.19    | 284 3.26                                     |
|   | 60   | \$4,915 | -----  | -----   | 61  | \$5,230 | 79  | \$4,311 | 200 \$4,794                                  |
| 2016  | 86   | 4.19    | -----  | -----   | 92  | 3.05    | 132   | 3.21    | 310 3.43                                     |
|   | 51   | \$3,671 | -----  | -----   | 55  | \$3,742 | 84  | \$3,292 | 190 \$3,524                                  |
| 2017  | 82   | 3.65    | -----  | -----   | 95  | 3.33    | 126   | 3.11    | 303 3.32                                     |
|   | 36   | \$3,099 | -----  | -----   | 55  | \$3,366 | 67  | \$3,075 | 158 \$3,182                                  |
| 2018  | 109  | 4.06    | -----  | -----   | 91  | 3.57    | 142   | 3.00    | 342 3.48                                     |
|   | 54   | \$3,096 | -----  | -----   | 56  | \$2,964 | 78  | \$2,831 | 188 \$2,947                                  |
| 2019  | 108  | 3.52    | -----  | -----   | 88  | 3.43    | 139   | 3.21    | 335 3.37                                     |
|   | 51   | \$3,161 | -----  | -----   | 49  | \$3,036 | 75  | \$2,635 | 175 \$2,900                                  |
| 2020  | 92   | 3.95    | -----  | -----   | 80  | 3.57    | 90  | 3.25    | 262 3.59                                     |
|   | 49   | \$3,252 | -----  | -----   | 56  | \$3,367 | 59  | \$3,100 | 164 \$3,237                                  |
| 2021  | 106  | 3.51    | -----  | -----   | 92  | 3.18    | 110   | 3.10    | 308 3.27                                     |
|   | 48   | \$3,814 | -----  | -----   | 48  | \$3,815 | 79  | \$3,589 | 175 \$3,712                                  |
| 2022  | 119  | 3.68    | -----  | -----   | 89  | 3.71    | 134   | 3.51    | 342 3.62                                     |
|   | 66   | \$3,336 | -----  | -----   | 52  | \$3,751 | 86  | \$3,259 | 204 \$3,409                                  |
| 2023  | 136  | 3.51    | -----  | -----   | 100   | 2.92    | 114   | 2.65    | 350 3.06                                     |
|   | 69   | \$3,978 | -----  | -----   | 55  | \$4,081 | 69  | \$3,236 | 193 \$3,742                                  |
| 2024  | 163  | 3.69    | -----  | -----   | 86  | 3.48    | 118   | 3.53    | 367 3.59                                     |
|   | 78   | \$4,492 | -----  | -----   | 60  | \$5,242 | 79  | \$5,047 | 217 \$4,902                                  |
| 2025  | 158  | 3.99    | -----  | -----   | 101   | 3.81    | 138   | 3.30    | 397 3.70                                     |
|   | 73   | \$5,825 | -----  | -----   | 57  | \$6,662 | 88  | \$6,023 | 218 \$6,125                                  |

**X. VA. BCIA CENTRAL BULL TEST STATION SUMMARY 1959-2025**

| YEAR | TESTED |      |         | SOLD |           |
|------|--------|------|---------|------|-----------|
|      | NO.    | ADG  | ADJ. YW | NO.  | AV. PRICE |
| 1959 | 67     | 2.56 | 843     | 64   | \$636     |
| 1960 | 111    | 2.41 | 816     | 85   | 503       |
| 1961 | 119    | 2.42 | 859     | 63   | 746       |
| 1962 | 90     | 2.48 | 837     | 78   | 573       |
| 1963 | 83     | 2.37 | 821     | 67   | 687       |
| 1964 | 99     | 2.37 | 874     | 89   | 583       |
| 1965 | 118    | 2.35 | 889     | 76   | 563       |
| 1966 | 85     | 2.64 | 928     | 77   | 792       |
| 1967 | 108    | 2.48 | 875     | 88   | 702       |
| 1968 | 184    | 2.37 | 910     | 151  | 659       |
| 1969 | 184    | 2.64 | 933     | 153  | 867       |
| 1970 | 173    | 2.55 | 927     | 133  | 797       |
| 1971 | 164    | 2.62 | 929     | 115  | 815       |
| 1972 | 124    | 2.78 | 960     | 71   | 1,054     |
| 1973 | 270    | 2.68 | 934     | 172  | 801       |
| 1974 | 296    | 2.70 | 954     | 203  | 1,192     |
| 1975 | 356    | 2.83 | 962     | 197  | 794       |
| 1976 | 334    | 2.94 | 971     | 197  | 983       |
| 1977 | 363    | 2.76 | 970     | 218  | 841       |
| 1978 | 346    | 2.57 | 956     | 199  | 840       |
| 1979 | 338    | 2.81 | 987     | 208  | 1,501     |
| 1980 | 492    | 3.11 | 1022    | 300  | 1,536     |
| 1981 | 519    | 3.07 | 1034    | 325  | 1,495     |
| 1982 | 606    | 2.99 | 1023    | 344  | 1,271     |
| 1983 | 601    | 2.99 | 1042    | 355  | 1,297     |
| 1984 | 591    | 2.96 | 1046    | 336  | 1,317     |
| 1985 | 575    | 3.19 | 1067    | 340  | 1,287     |
| 1986 | 594    | 3.15 | 1084    | 356  | 1,219     |
| 1987 | 523    | 3.09 | 1076    | 339  | 1,375     |
| 1988 | 559    | 3.19 | 1077    | 372  | 1,609     |
| 1989 | 596    | 3.18 | 1083    | 405  | 1,748     |
| 1990 | 613    | 3.15 | 1080    | 412  | 1,818     |
| 1991 | 607    | 3.35 | 1111    | 418  | 1,836     |
| 1992 | 616    | 3.52 | 1128    | 417  | 1,900     |
| 1993 | 615    | 3.24 | 1100    | 412  | 1,863     |
| 1994 | 621    | 3.23 | 1100    | 422  | 1,762     |
| 1995 | 590    | 3.28 | 1108    | 400  | 1,832     |
| 1996 | 618    | 3.11 | 1093    | 405  | 1,365     |
| 1997 | 596    | 3.41 | 1100    | 390  | 1,677     |
| 1998 | 599    | 3.28 | 1120    | 399  | 1,701     |
| 1999 | 438    | 3.53 | 1150    | 289  | 1,697     |
| 2000 | 470    | 3.64 | 1170    | 293  | 1,530     |
| 2001 | 400    | 3.79 | 1196    | 262  | 1,931     |
| 2002 | 421    | 3.72 | 1190    | 270  | 1,723     |
| 2003 | 402    | 3.42 | 1124    | 256  | 1,555     |
| 2004 | 404    | 3.62 | 1150    | 243  | 2,248     |
| 2005 | 417    | 3.78 | 1163    | 255  | 2,506     |
| 2006 | 441    | 3.80 | 1192    | 266  | 2,492     |
| 2007 | 449    | 3.73 | 1200    | 257  | 2,031     |
| 2008 | 397    | 3.67 | 1204    | 238  | 1,994     |
| 2009 | 355    | 3.75 | 1170    | 205  | 2,054     |
| 2010 | 300    | 3.56 | 1167    | 179  | 2,150     |
| 2011 | 253    | 3.88 | 1182    | 172  | 2,560     |
| 2012 | 273    | 3.77 | 1163    | 184  | 3,318     |
| 2013 | 294    | 3.45 | 1139    | 187  | 2,887     |
| 2014 | 278    | 3.21 | 1089    | 190  | 3,351     |
| 2015 | 284    | 3.26 | 1079    | 200  | 4,794     |
| 2016 | 310    | 3.43 | 1128    | 190  | 3,524     |
| 2017 | 303    | 3.32 | 1113    | 158  | 3,182     |
| 2018 | 342    | 3.48 | 1127    | 188  | 2,947     |
| 2019 | 335    | 3.37 | 1126    | 175  | 2,900     |
| 2020 | 262    | 3.59 | 1118    | 164  | 3,237     |
| 2021 | 308    | 3.27 | 1123    | 175  | 3,712     |
| 2022 | 342    | 3.62 | 1141    | 204  | 3,409     |
| 2023 | 350    | 3.06 | 1077    | 193  | 3,742     |
| 2024 | 367    | 3.59 | 1166    | 217  | 4,902     |
| 2025 | 397    | 3.70 | 1163    | 218  | 6,125     |

**XI. NUMBERS TESTED AND SALE RESULTS FOR ALL YEARS COMBINED**

Includes all bulls at Culpeper, Dublin, Foster Falls, Red House and Wytheville, 1959-2025. 24,837 have been tested and 15,755 have been sold.

| <b><u>NO. SOLD</u></b> | <b><u>BREED</u></b>          | <b><u>GROSS</u></b> | <b><u>AVERAGE</u></b> |
|------------------------|------------------------------|---------------------|-----------------------|
| 9871                   | Angus                        | \$19,287,403        | \$1,954               |
| 2                      | Ankina                       | 2,800               | 1,400                 |
| 13                     | Brangus                      | 14,645              | 1,127                 |
| 5                      | Braunvieh & Braunvieh %      | 10,400              | 2,080                 |
| 875                    | Charolais                    | 1,494,270           | 1,708                 |
| 2                      | Devon                        | 1,075               | 538                   |
| 478                    | Gelbvieh & Gelbvieh Balancer | 1,255,124           | 2,626                 |
| 2139                   | Hereford & Polled Hereford   | 2,654,464           | 1,241                 |
| 117                    | Limousin                     | 178,487             | 1,526                 |
| 1                      | Rangsey                      | 550                 | 550                   |
| 60                     | Red Angus                    | 83,782              | 1,396                 |
| 1                      | Red Poll                     | 500                 | 500                   |
| 41                     | Salers                       | 51,126              | 1,247                 |
| 18                     | Santa Gertrudis              | 19,300              | 1,072                 |
| 43                     | Shorthorn                    | 25,825              | 601                   |
| 12                     | Simbrah                      | 12,275              | 1,023                 |
| 2066                   | Simmental & Simm. Hybrid     | 5,209,032           | 2,521                 |
| 11                     | Tarentaise                   | 11,630              | 1,057                 |
| <b>15,755</b>          |                              | <b>\$30,312,688</b> | <b>\$1,924</b>        |